

#doingnottalking means...

**Stop telling.
Start SHOWING.**

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#doingnottalking means...

**Stop thinking
with words.**

**Start thinking
with HANDS.**

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#doingnottalking means...

**Upload
ALL-THE-TIME.
Not all-at-once.**

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#doingnottalking means...

**Stop describing it.
Start BUILDING it.**

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#doingnottalking means...

**Stop comparing
opinions.**

**Start testing
PROTOTYPES!**

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#doingnottalking means...

**Get out of
your seat.**

**Go out on
the STREET!**

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#doingnottalking means...

Don't say,

“What do you think?”

Do say, “TRY THIS!”

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#doingnottalking means...

**Don't present
your idea.**

**DEMONSTRATE
your prototype.**

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